



Worksheet 5: Who is the focus?

For each of the following questions, identify the focus of the analysis.

- 1 Analyse two advantages to the owners of T Limited for the introduction of a JIT (Just In Time) system for inventory management for raw materials.

- 2 Analyse one internal source of finance and one external source of finance that Sergio could use to repay the overdraft within the next three months.

- 3 Analyse two factors which the directors should consider when offering cash discount to credit customers.

- 4 Analyse two likely effects on the office employees if a computerised accounting package is purchased to maintain all the financial records.

- 5 Analyse two factors which Bob should consider when increasing the selling price.



- 6 Analyse two advantages of the decision of the directors of M Limited to purchase the partnership.

- 7 Analyse one advantage and one disadvantage for each partner, Alice and Babak, operating as a partnership.

- 8 Analyse two disadvantages for the owners of increasing the hourly rate for the factory workers.